



25  
Countries

14+ Key  
Participant  
Organisations

## Fostering Growth:

To improve the ability of organisations in providing energy solutions, SELCO builds on the lessons it has learned over the last 27 years to increase energy access. By leveraging its expertise across technical, financial, and business sectors, SELCO's Consultancy provides advisory support in the identification of issues, data analysis, and the development and implementation of solutions in the decentralised renewable energy space. SELCO also aims to provide a voice to the marginalised sections of our community by relying on their lived experiences from the field to conduct its research. It thus aims to empower the underserved to influence policymaking at the highest level.

SELCO has experience in need-based solutions and large-scale capacity building across Africa, Asia, and South America. With over 2,00,000 participants trained, the capacity building team includes experts with hands-on experience in developing clean energy ecosystems.

SELCO's training building program focuses on supporting entrepreneurship in clean energy.



SELCO is a social enterprise established in 1995 with the philosophy of poverty alleviation through enabling access to sustainable energy solutions and services to under-served households and businesses in rural areas.



## TRAINING & CONSULTANCY

upskilling for a sustainable future





## Partners:



Institut International  
d'Ingénierie de l'Eau  
et de l'Environnement



IRENA  
International Renewable Energy Agency



Deutsche Gesellschaft  
für Internationale  
Zusammenarbeit (GIZ) GmbH

develoPPP.de



SHAKTI  
SUSTAINABLE ENERGY  
FOUNDATION



Don Bosco Tech  
Skilling India



JEEVIKA



## Impact Regions:

- **West Africa:** Burkina Faso, Mali, Senegal, Togo, Benin, Niger, Nigeria, Cote D'Ivoire, Ghana, Sierra Leone, Cape Verde
- **South East Asia:** Malaysia, Phillipines
- **East Africa:** Kenya, Tanzania, Uganda, Egypt
- **South Asia:** Bangladesh, Myanmar, Nepal, India
- **South America:** Nicaragua, Costa Rica



## Consultancy Focus Areas:

- Technical Consultancy
  - Support for developing DPR/ Tender for DRE projects
  - Value chain mapping for different sectors
  - Implementation support
  - Energy audit and RE potential assessment
- Skill Development and Training
  - Developing, designing training programs
  - Delivery of Training Programs
- Policy
  - Sector specific Policy framework for State, National and International level.

## Training Focus Areas:

- Improve the quality of skill sets
- Creating necessary local human resource base
- Creating Rural Entrepreneurship

## Consultancy Process:



## Impact of SELCO's Training Initiatives:



Bankers  
5000



Technicians  
12000



Self Help Groups (SHGs)  
1,80,000



Enterprise  
3000



Policy Makers  
2000

## Did You Know?

In September 2022, Power for All, released its second Decentralised Renewable Energy (DRE) jobs report. The report mentions that (DRE) sector is expected to employ almost 89,000 workers in India. However, many DRE companies' surveys indicated that there are critical skill gaps that need to be addressed through upskilling, including sales, installation, and after-sales services



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