

## **Job Description: CSR Manager- Fundraising**

**Position:** Manager- Fundraising

**Experience Required:** 3–5 years in CSR fundraising / institutional partnerships / development sector resource mobilization

**Location:** Bangalore (WFO) with travel across India.

**Employment Type:** Full-time

**Start Date:** Immediate

### **About SELCO**

SELCO works at the intersection of **Decentralised Renewable Energy (DRE), livelihoods, and social equity**, enabling underserved communities and enterprises to access sustainable energy solutions that improve incomes and quality of life. Through deep field engagement, ecosystem building, and institutional partnerships, SELCO demonstrates scalable models that link energy access to economic development.

### **Role Overview**

The CSR Fundraising Manager will drive institutional fundraising and partnership development to mobilize CSR grants and strategic funding for Selco's social impact programs. The role requires strong relationship-building with corporate CSR teams, proposal development, donor management, and alignment of funding with program priorities.

#### **1. CSR Fundraising & Partnerships**

- Identify, map, and engage corporate CSR donors aligned with Selco's thematic areas (energy access, education, livelihoods, climate resilience).
- Develop and execute annual CSR fundraising strategy and pipeline.
- Lead outreach to CSR heads, foundations, and corporate sustainability teams.
- Secure multi-year CSR partnerships and co-funding opportunities.

#### **2. Proposal Development & Grant Acquisition**

- Lead end-to-end development of high-quality CSR proposals, concept notes, and budgets.
- Customize proposals based on donor priorities and compliance requirements.
- Coordinate with technical and program teams to design fundable interventions.
- Manage submission timelines and follow-ups.

#### **3. Donor Management**

- Maintain relationships with existing CSR partners to enable renewals and scale-up.
- Ensure donor reporting, utilization updates, and impact communication.
- Organize donor visits, field immersions, and review meetings.
- Track funding commitments and disbursements.

#### **4. Strategic Positioning & Partnerships**

- Represent Selco in CSR forums, corporate events, and partnership platforms.

- Build collaborations with industry bodies, CSR networks, and foundations.
- Contribute to positioning Selco as a preferred CSR implementation partner in clean energy and social infrastructure.

#### 5. Systems & Knowledge Management

- Maintain donor database and fundraising tracker.
- Develop pitch decks, case studies, and partnership collateral.
- Monitor CSR trends, compliance norms, and funding opportunities.

#### **Qualifications & Skills**

- 3–5 years experience in CSR fundraising / institutional partnerships / development sector resource mobilization.
- Proven track record of securing CSR or foundation grants.
- Strong proposal writing and budgeting skills.
- Understanding of CSR law, compliance, and corporate engagement processes in India.

#### **Application Process:**

If you are passionate for sustainable development and have a track record of driving change, we invite you to join our journey. To apply, send your application to [jobs@selco-india.com](mailto:jobs@selco-india.com)